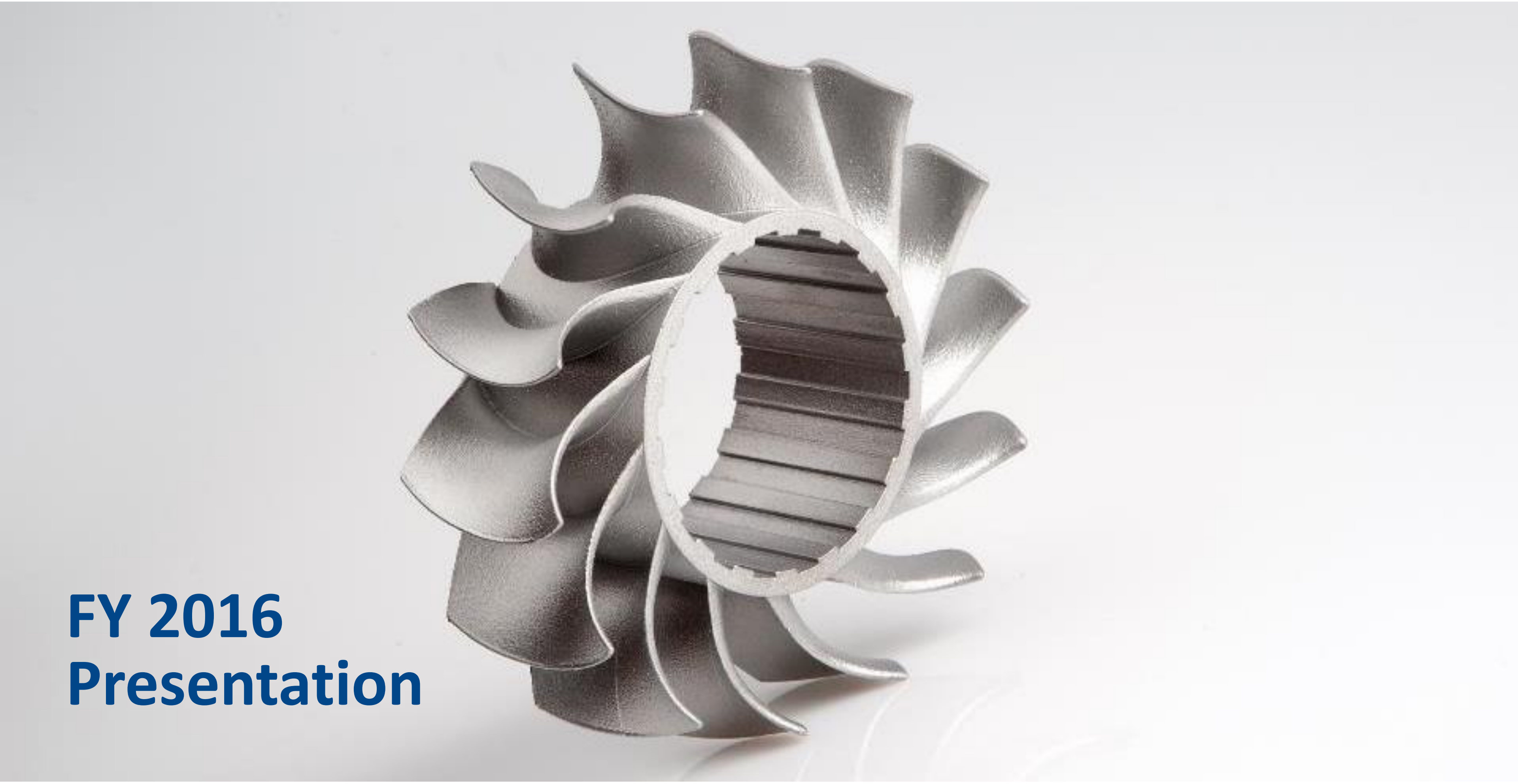


FY 2016 Presentation

1 At a glance

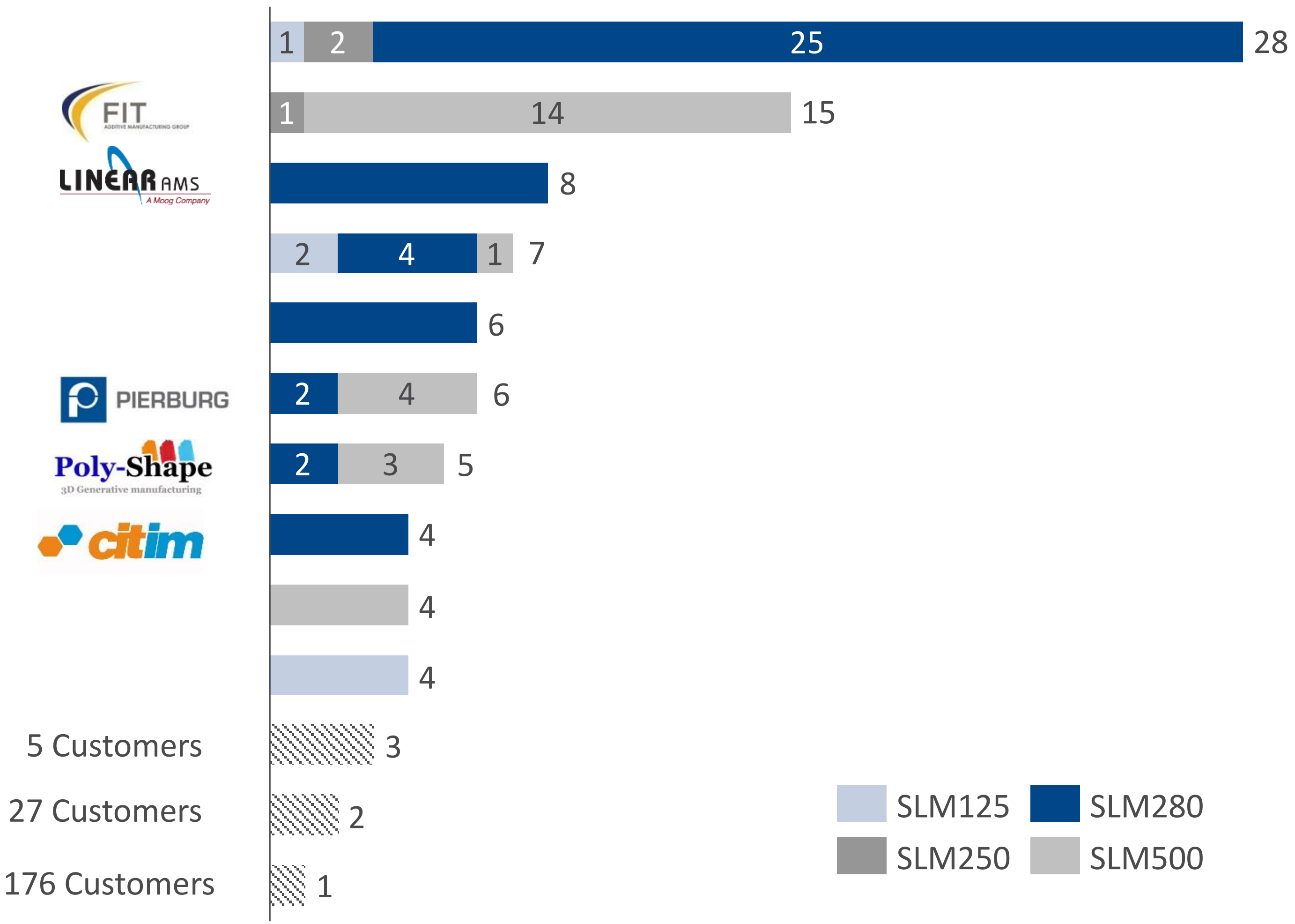
Overview FY 2016 and current Order Entry

- **YoY revenue growth** of 22.0 % to EUR 80.7 mn (FY 2015: EUR 66.1 mn) in a challenging year
- **New order unit intake** rises by 27.5 % to 130 machines (FY 2015: 102), YoY growth in value terms of 30.9 % to EUR 80.0 mn (FY 2015: EUR 61.1 mn)
- **Positive adjusted EBITDA**[1)] margin of 3.8 % in FY 2016 (FY 2015: 12.2 %), mainly due to reduced revenue growth in H2/2016
- **New order unit intake** as of March 15, 2017: 17 machines (as of March 15, 2016: 14)
  - Value: 10.6 mn (as of March 15, 2016: 7.7 mn)
  - Average order value: 0.62 mn (as of March 15, 2016: 0.55 mn)

1) adjusted for Retention Bonus and transaction costs in FY 2016; adjusted for Retention Bonus in FY 2015

218 Customers (31.12.2016) – 42 with more than one machine

Number of installed machines



Area

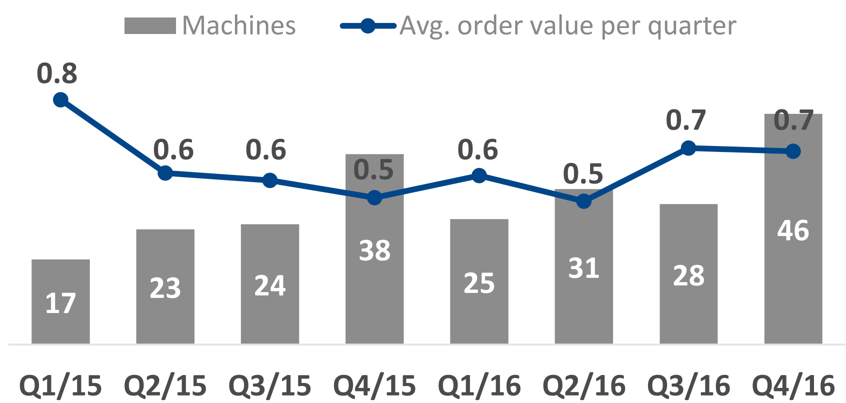
Energy, Aviation, R&D
Automotive
Energy
Aviation
Aviation
Automotive
Other
Automotive
Energy
Medical

SLM SOLUTIONS

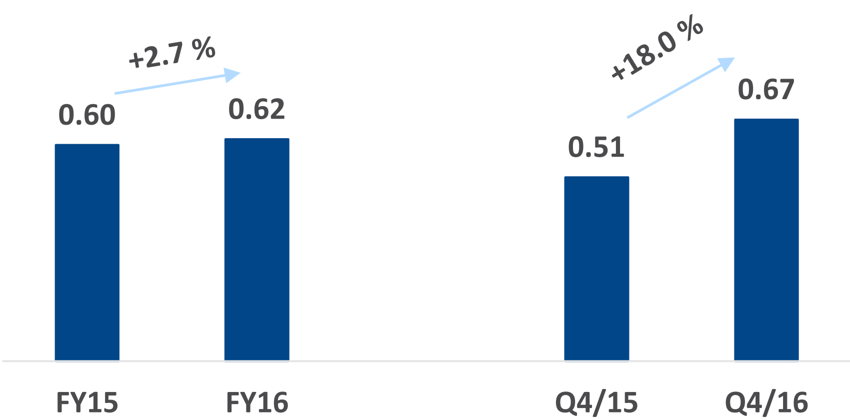
2 Financial Highlights

Order value remains on favorable level in Q4/16

Per-quarter order entry (machines) and average order value (EUR mn)



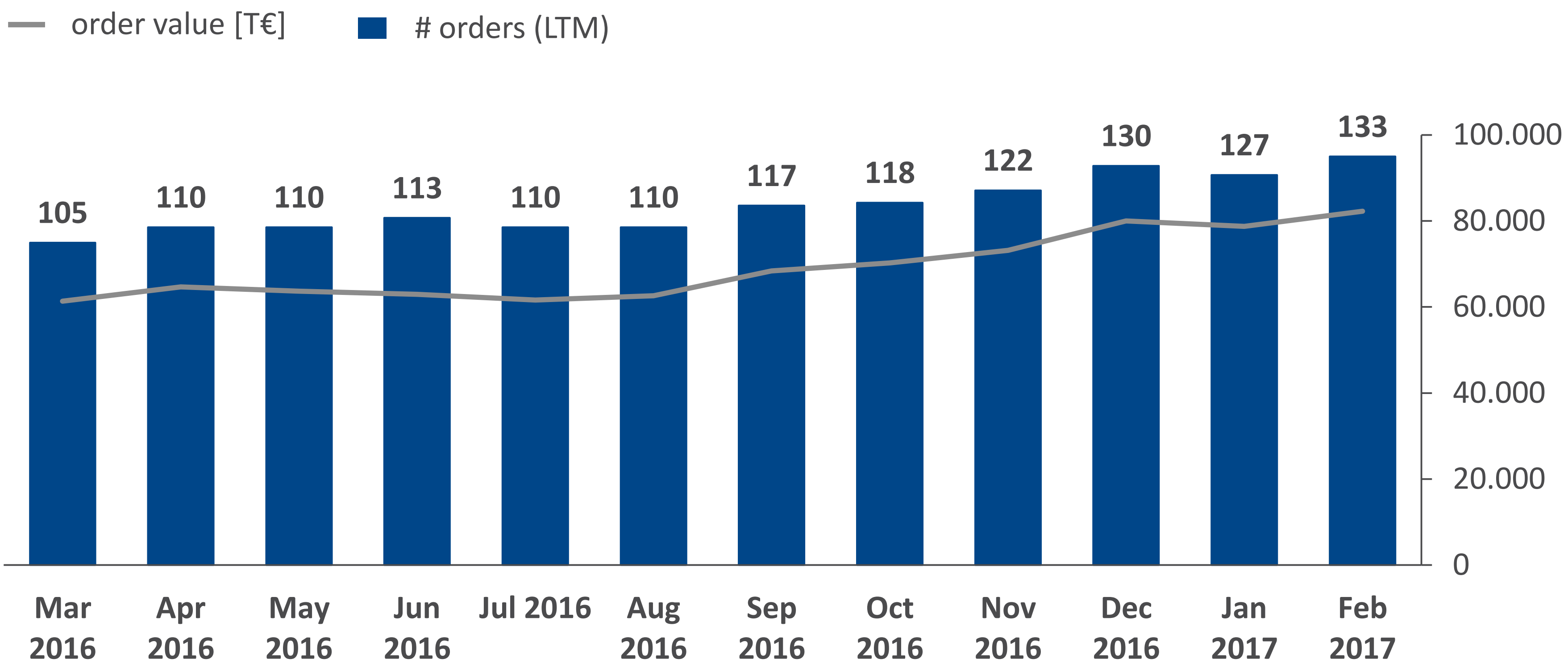
Average order value (EUR mn)



- SLM Solutions received orders for **46 machines in Q4/16** (Q4/15: 38)
- Thereof 70 % **multi-laser machines** (Q4/15: 40 %)
- **Average order value in Q4/16 up to EUR 0.67 mn (Q4/15: EUR 0.51 mn)**

- FY 2016 average order value figure affected by **lower average order value in H1/16** due to shift in mix of ordered machines and uncommon sale of demo machines at a discount

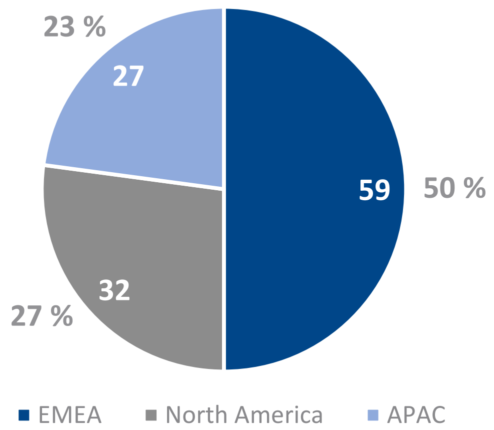
Order entry catches up again after November 2016



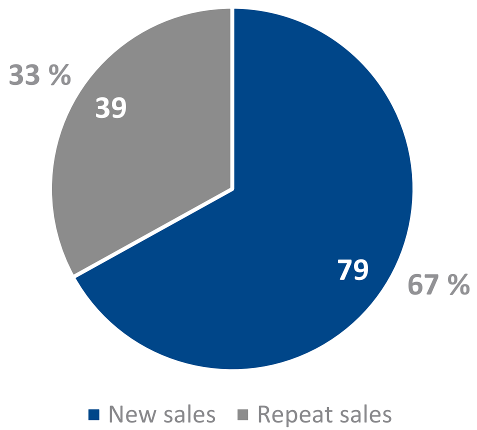
- Reluctance during GE offer phase
- Beginning recovery of order entry after failure of the takeover attempt (October 2016)

Business Split 2016 – Machines sold

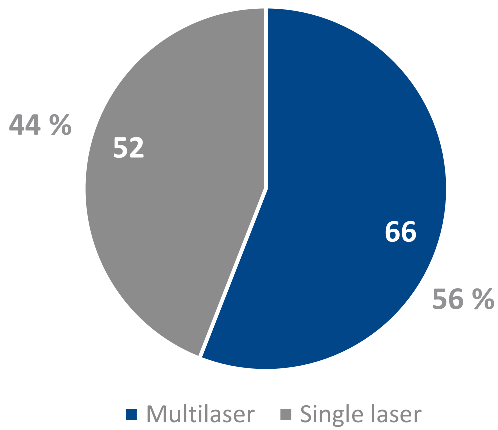
Sales by region



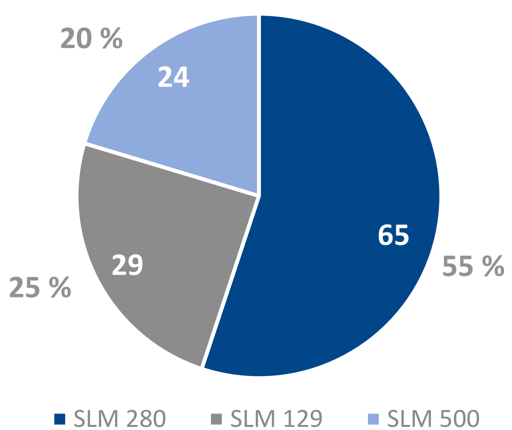
Repeat sales



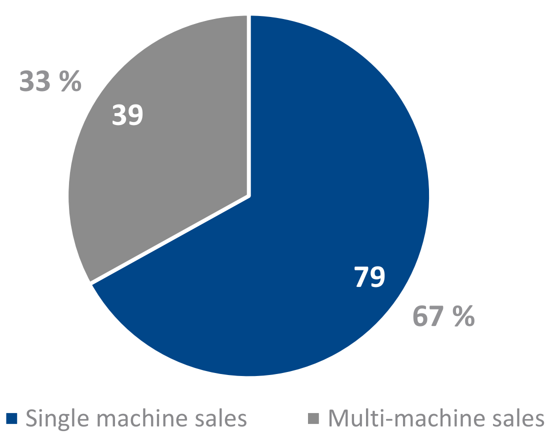
Multilaser sales



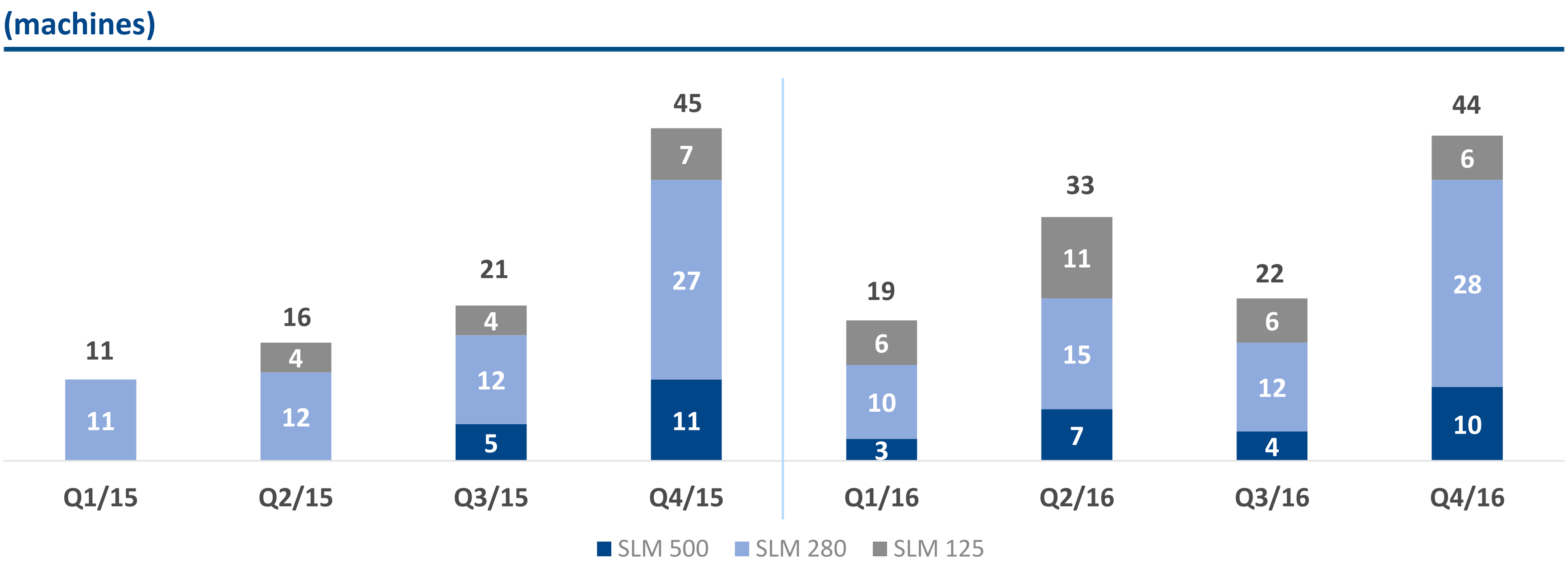
Sales by machine type



Multi-machine sales



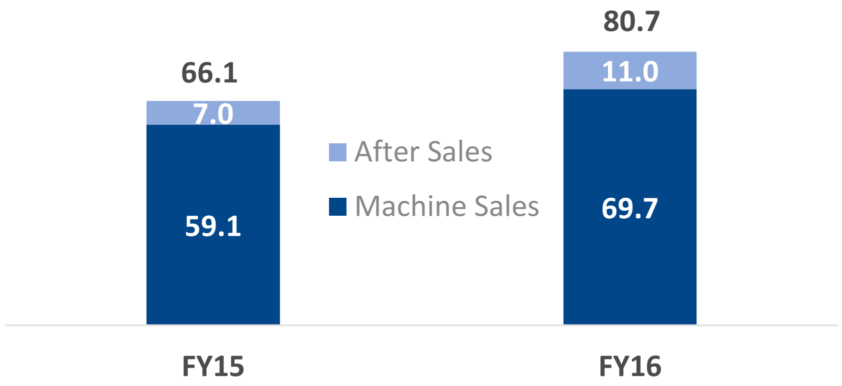
FY 2016 sales figures reflect valuable mix



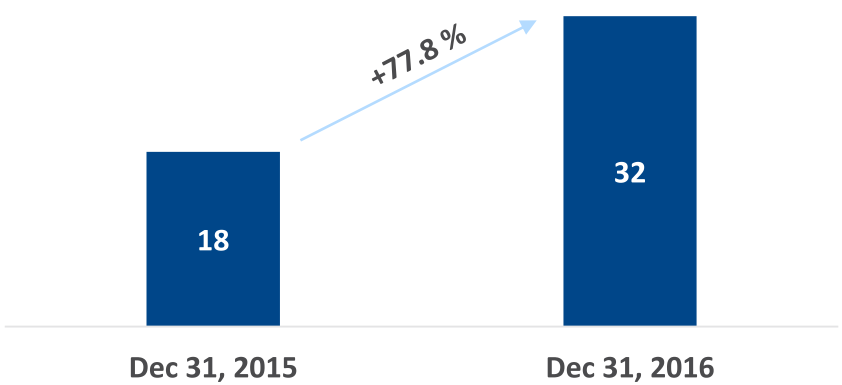
- New version of SLM 500 HL picks up speed
- Multi-laser technology as a USP

"After Sales" business grows disproportionately in FY 2016

Consolidated revenue (by segments; EUR mn)



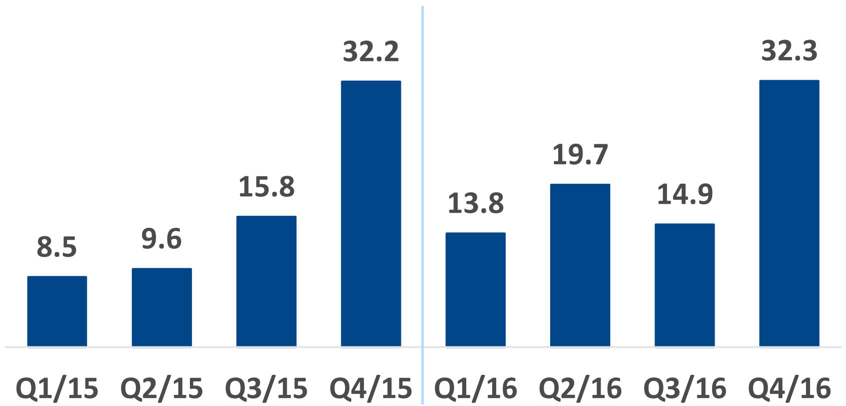
Service contracts in place (# contracts)



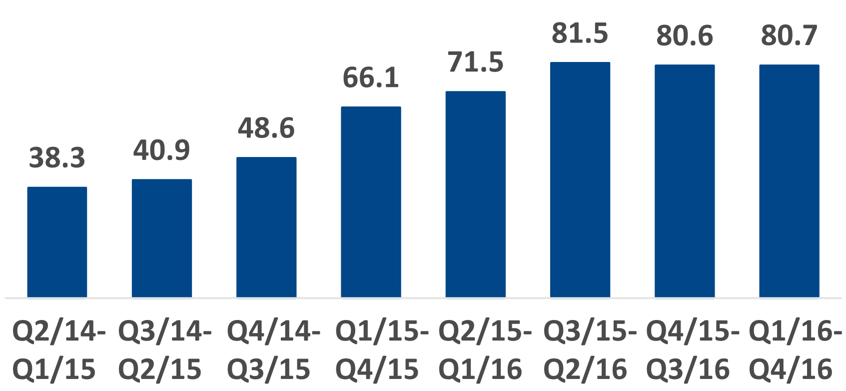
- **86.3 % of FY16 revenues were generated by machine sales** (including sale of machines and accessories)
- **13.7 % of FY16 revenues were generated by after sales** (including service revenue, replacement parts sales and merchandise sales), up from 10.5 %
- After sales business with further **growth potential**
- Positive development of service contracts

High dependency on 4th quarter

Revenue development (EUR mn)



Revenue of the last twelve months (EUR mn)

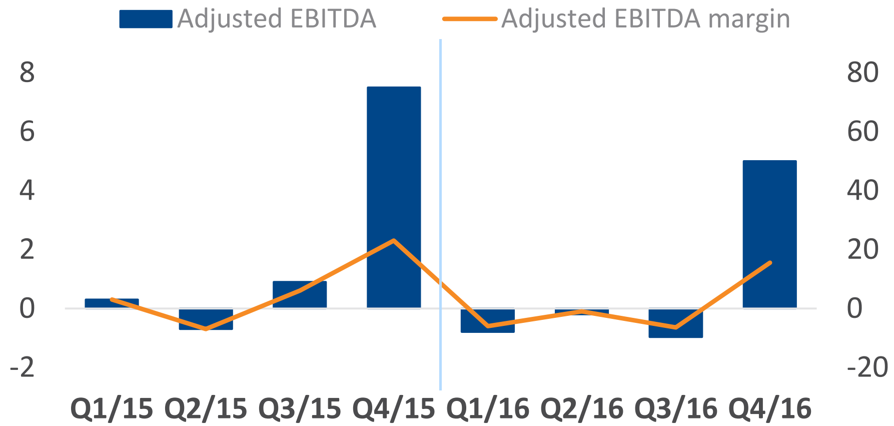


- Q4 2016 revenue stable YoY

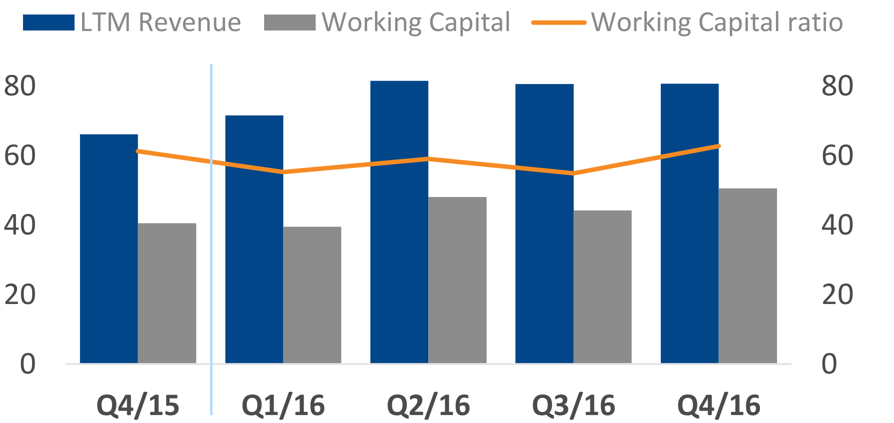
- Rolling observation of a full year period more meaningful: cumulative **sales revenues for twelve months remain stable at around 80 to 81 EUR mn**

Historic adjusted EBITDA and Working Capital

Adjusted EBITDA (EUR mn / %)



Working Capital (EUR mn / % of LTM revenue)

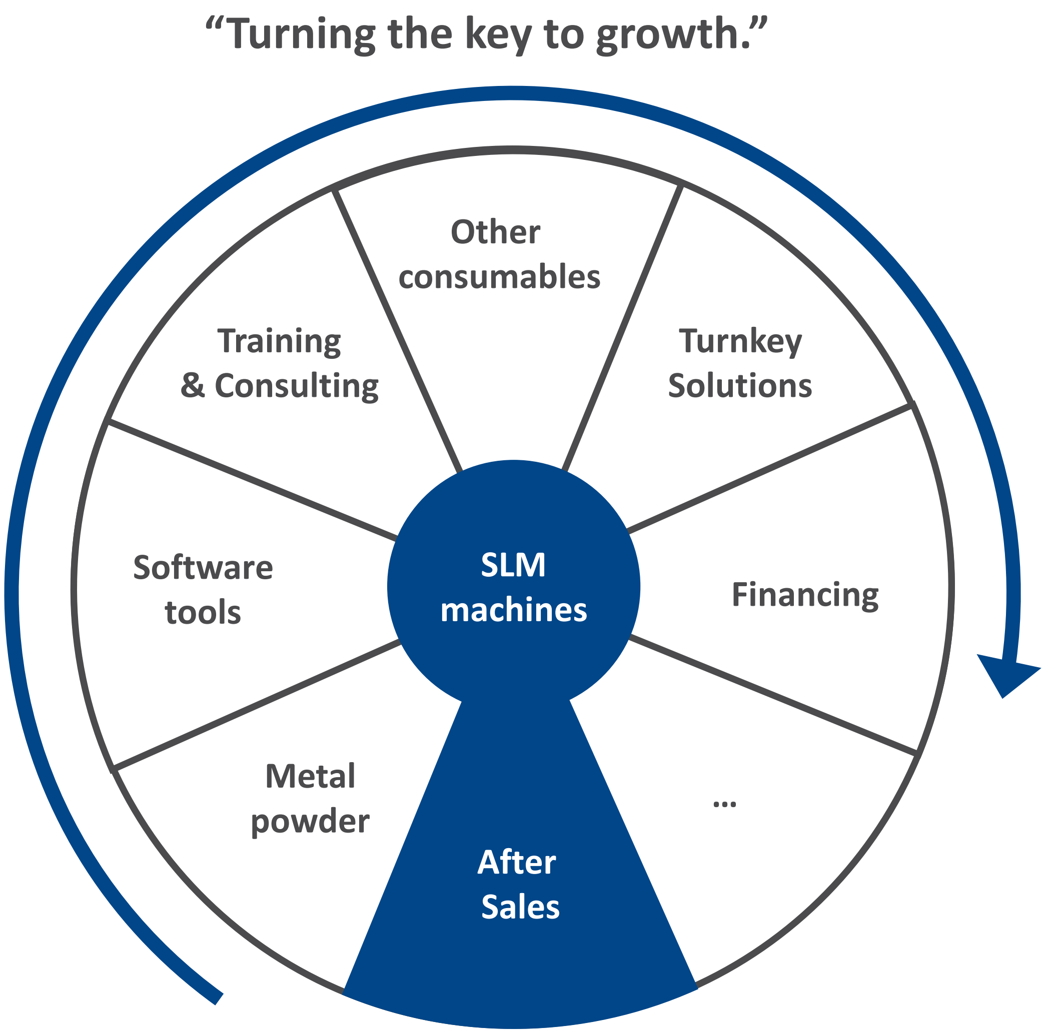


- Adjusted EBITDA margin FY2016 at 3.8%
- **Adjusted EBITDA FY2016 significantly influenced by sale of used machines at a discount**
- Higher personnel cost ratio (more FTE) and slightly higher cost of materials ratio in 2016

- Working Capital as of Dec. 31, 2016 of EUR 50.6 mn, up 24.9 % from Dec. 31, 2015 (EUR 40.5 mn)
- **Increase in Working Capital intensity** by 1.4 pts. YoY to 62.7 % (Q4/15: 61.3 %)

3 Strategic Outlook

Well-positioned for further growth on an independent basis



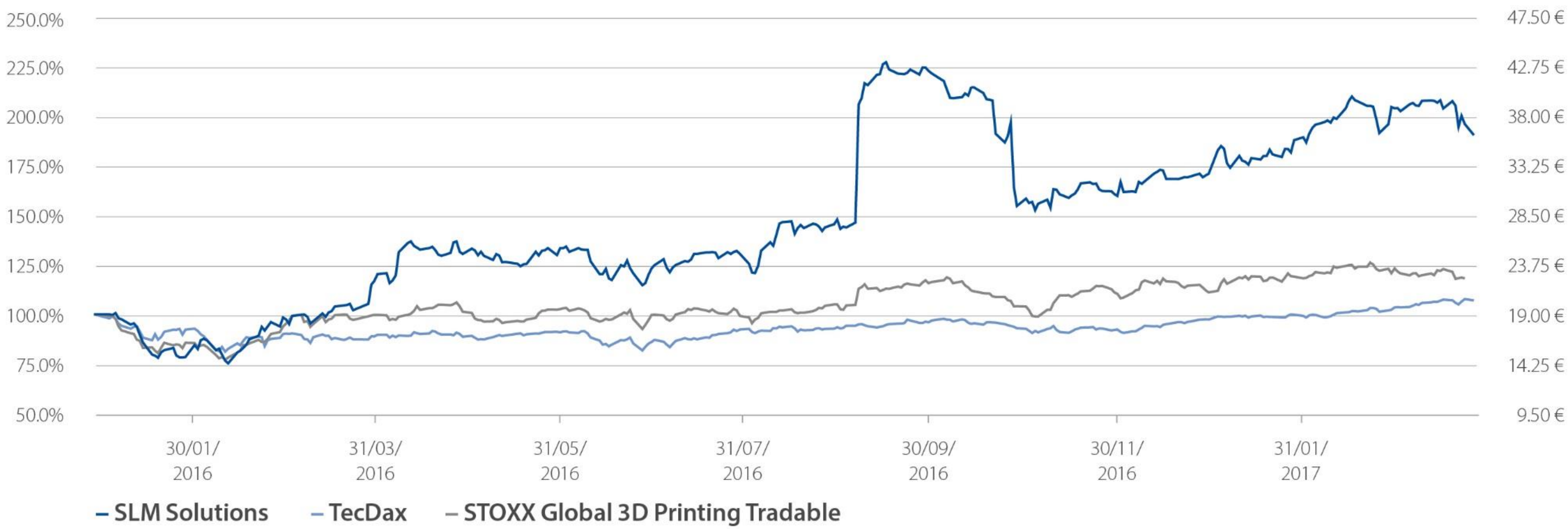
Management outlook 2017 – return to growth path

- Revenues expected in a **range of EUR 110.0 mn to EUR 120.0 mn, highly depending on Q4**
- Product mix will include **more production-oriented machines**
- **Adjusted EBITDA margin of 10 to 13 % expected (roughly EUR 11.0 mn to EUR 15.0 mn)**
- Cost ratios depend highly on revenues achieved – **realizing economies of scale**

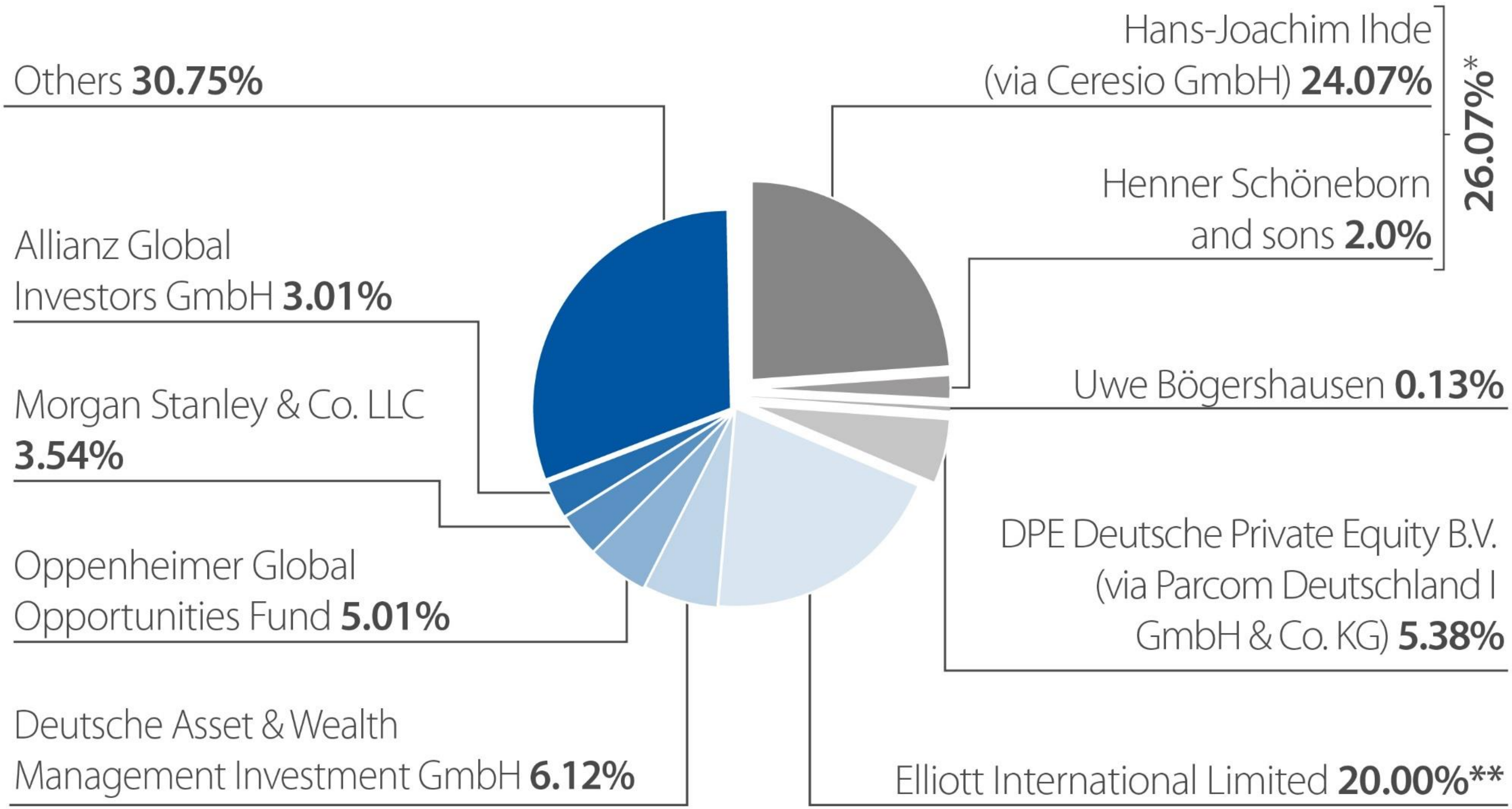
Investment Highlights

1. Deep rooted additive manufacturing heritage
2. German engineering with a global reach: international expansion in growth markets
3. Enormous addressable market for metal additive manufacturing
4. Technological leadership position due to multi-laser technology
5. Expanding installed base at blue chip customers
6. Profitable growth above market growth
7. Clear growth strategy: full-service provider for additive manufacturing

Development of our share price: +71% in FY 2016



Shareholder Structure (March 27, 2017)



* Pooling agreement: joint pursuit of interests pursuant to Section 22 (2) WpHG

** Voting rights are attributed by subsidiary Cornwall GmbH & Co. KG (20,001%)

Q&A

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