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Business Update

▪ **Installed Base**
  ▪ Surpassed 700 machines installed globally
  ▪ >500 lasers operating in quad configuration on our SLM500 platform

▪ **Strong Q3 Performance**
  ▪ Revenue €19.3m, up 31% YoY \(^1\)
  ▪ 9M Revenue €51m, largest ever 9M figures
  ▪ EBITDA €(1.4)m, 78% improvement YoY
  ▪ Order intake €18m, up 52% YoY
  ▪ Backlog €34m, up 75% YoY

▪ **Supply Chain**
  ▪ Global supply chain crisis: On-going mitigations

▪ **NXG**
  ▪ Beta Program covers a total of 8 assets (incl. test rigs)
  ▪ 6 purchase orders received to date (incl. Beta orders)
  ▪ On-going mature opportunities of 8 units
  ▪ No active competitors on mature opportunities
  ▪ Total active 2022 order pipeline >20
  ▪ Implementation of metal AM for large scale industrial production is complex with long commercial cycles

▪ **West Coast Center of Excellence**
  ▪ Partnership with Morf 3D for West Coast facility announced
Orders & revenue
Significant revenue ramp up as forecasted

**Order In-Take**
in €m

- Significant revenue ramp up as forecasted
- Order In-take improvement YOY driven by NXG & strength of core portfolio
- Solid deal pipeline going into final quarter of 2021

**Revenue**
in €m

- Revenue increase YoY driven by backlog conversion
- Uptick in after sales revenues confirming higher utilization rates at customers
Key Financials
Another solid quarter on our turnaround path

- Backlog growth driven by improved order-intake
- Q3 Gross Profit & EBITDA improvement driven by top-line growth and non-repeat of inventory write-off in prior year
- Q3 Op. Cash-flow negatively impacted by
  - inventory build-up as reaction to supply constrains
    - expected to ease in 2nd half of 2022
- A/R increase due to higher billings & slower collections
- Significantly improved cash position during the year
  - Successful equity increase of €25m in July ’21
  - 2nd tranche of convertible agreement of €15m placed in April ’21
- Expected to move to cost of sales accounting in 1Q22 allowing easier comparison to industry peers

<table>
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<tr>
<th></th>
<th>3Q21</th>
<th>3Q20</th>
<th>VPY</th>
<th>9M21</th>
<th>9M20</th>
<th>VPY</th>
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<tr>
<td>Orders</td>
<td>18.0</td>
<td>11.9</td>
<td>52%</td>
<td>42.8</td>
<td>25.6</td>
<td>67%</td>
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<tr>
<td>Backlog</td>
<td>34.0</td>
<td>19.5</td>
<td>75%</td>
<td></td>
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<tr>
<td>Revenue</td>
<td>19.3</td>
<td>14.8</td>
<td>31%</td>
<td>51.1</td>
<td>45.9</td>
<td>11%</td>
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<tr>
<td>Machines</td>
<td>14.4</td>
<td>11.3</td>
<td>27%</td>
<td>37.7</td>
<td>35.1</td>
<td>8%</td>
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<tr>
<td>After Sales</td>
<td>5.0</td>
<td>3.4</td>
<td>46%</td>
<td>13.3</td>
<td>10.8</td>
<td>23%</td>
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<tr>
<td>Total Output</td>
<td>22.4</td>
<td>14.3</td>
<td>56%</td>
<td>61.3</td>
<td>46.4</td>
<td>32%</td>
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<tr>
<td>Gross Profit Margin</td>
<td>58%</td>
<td>43%</td>
<td>15pt</td>
<td>55%</td>
<td>52%</td>
<td>3pt</td>
</tr>
<tr>
<td>Personnel Expenses</td>
<td>(9.8)</td>
<td>(9.1)</td>
<td>8%</td>
<td>(29.1)</td>
<td>(26.5)</td>
<td>10%</td>
</tr>
<tr>
<td>Other Expenses &amp; Income</td>
<td>(4.5)</td>
<td>(3.4)</td>
<td>33%</td>
<td>(12.2)</td>
<td>(10.0)</td>
<td>21%</td>
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<tr>
<td>EBITDA</td>
<td>(1.4)</td>
<td>(6.2)</td>
<td>78%</td>
<td>(7.6)</td>
<td>(12.2)</td>
<td>38%</td>
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<tr>
<td>EBITDA%</td>
<td>(6)%</td>
<td>(43)%</td>
<td>37pt</td>
<td>(12)%</td>
<td>(26)%</td>
<td>14pt</td>
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<tr>
<td>Operating Cashflow</td>
<td>(8.3)</td>
<td>1.6</td>
<td>U</td>
<td>(19.4)</td>
<td>(2.3)</td>
<td>U</td>
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<tr>
<td>Working Capital</td>
<td>31.1</td>
<td>26.5</td>
<td>18%</td>
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<tr>
<td>Cash</td>
<td>29.1</td>
<td>25.8</td>
<td>13%</td>
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U = unfavorable change of >100% vs prior year
On track to meet full-year guidance

**Backlog & expected 4Q21 conversion**

- Notable amount of backlog to be converted in 2022 driven by NXG
- Assumes no revenue miss mitigating strong headwinds due to supply chain constraints
- Multiple larger projects to be converted in 4Q21
- Backlog solely comprised of machine orders (excludes powder/services)

**Guidance walk**

- Guidance >15% growth
- 9M21 revenue
- 4Q21 convertible backlog
- 4Q21 after sales
- Convertible orders 4Q
Guidance & long-term view
Targeting 5x revenue growth in 5 years

Guidance

<table>
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<th>2021E-1</th>
<th>2022</th>
<th>2026</th>
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</thead>
<tbody>
<tr>
<td><strong>Sales</strong></td>
<td>At least €71m</td>
<td>At least €100m</td>
<td>~5x revenue growth vs 2021</td>
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<tr>
<td><strong>EBITDA</strong></td>
<td>Significant YoY improvement</td>
<td>Break-even on quarterly basis in second half</td>
<td>+++</td>
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</table>

**Key Assumptions**

- **2022**: Easing of supply chain constraints in second half, no significant COVID-19 restrictions in key markets, successful NXG ramp up
- **2026**: Ramp-up in serial production of key industries as expected in market forecasts, no significant economic events

Expected market size-3)

- Total global Additive Manufacturing market in 2025
  - Expected to grow at 20% CAGR until 2025
- Global Metal AM market in 25E
  - Expected to grow at 29% CAGR until 2025
- SLM market share

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1. Latest estimate by management
2. Year over year
3. Source: AMPower Report 2020
Summary

- Strong Q3 Performance in line with guidance
- Strongest ever 9M revenue performance
- 2021 Guidance confirmed
- 2022 Guidance issued:
  - €100m Revenue, representing at least 35% YoY increase, and >100% increase based on 2019 performance
- Management aims to increase revenues five-fold by the end of 2026 compared to revenues expected for FY 2021
- Strong commercial traction of NXG, key growth driver for 2022 and beyond – opening new markets. No active competition across the opportunities we are working on.
- Organizational and business turn around provides foundations for aggressive growth
- Started to work on converting to cost of sales accounting
Q&A